# Rural Economic "As a first order of business, the Development Plan"

the development of a plan to

"As a first order of business, the Task Force adopted as its goal the development of a plan to double the value of Loudoun's rural economy in a decade."

### THE ACRE SOLUTION:

A Rural Economic Development Plan by the Rural Task Force

November 18, 1998

SUPPORTING AND

ENHANCING A RURAL

ECONOMY FOR

LOUDOUN'S

21ST CENTURY

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#### To Reach this Goal The Task Force Made Three Sets of Recommendations:

- Farming for greater profitability
- Growing the rural economy
- Securing the natural resource base

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# Recommendations to help farm with greater profitability...

- Access new markets
- Targeted technical assistance
- Eliminate unnecessary regulation

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#### Grow the Rural Economy

- Equine industry
- Plant biotechnology
- New rural business (B&B's, etc)
- Tourism
- Town business development
- Small business assistance

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## Secure the natural resource base

- Maintain "Rural Character"
  - -Consider "green infrastructure"
  - -Reduce residential density
- Retain good soils (PDR + voluntary easement programs)
- Encourage "Farm Viability"



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#### Loudoun's Rural Economy 1997

- \$26 M Agricultural Sales
- 185,000 acres in farms
- 1,032 farms/Average 179 acres
- 33,000 beef cattle; 20,000 horses
- 45,000 acres in hay
- Infant wine, farmers market & rural tourism industries



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## Recommendations on Growth & Profitability

### Targeted Marketing & Technical Assistance To:

- Vineyards/Wineries (Loudoun Wine Trail & Winegrowers Assn)
- Fruits & Vegetables (LVHMA markets)
- Livestock (Loudoun Cattlemen's Assn;
   Sheep Producers Assn)
- Christmas Tree & Nursery (Growers' Assn)

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#### Securing Natural Resource Base

- County PDR Program (2,435 acres)
- Private Conservation Easements (44,000 acres)

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# The Results— Loudoun's Rural Economy 2007

<ul> <li>Livestock</li> </ul>	\$	9.	9 M
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- Grains & Hay -- \$14.6 M
- Vineyards & Wineries -- \$ 8.1 M
- Direct Market Goods -- \$ 6.3 M
- Equine -- \$ 17.7 M
- Nursery/Sod -- \$ 10.8 M
- Federal transfers -- \$ 0.5 M
- Total Agricultural Sales -- \$67.9 M
- Total Acres in Agriculture-- 144,000